



THIRD QUARTER 2008 FINANCIAL RESULTS 21 October 2008









Important Notice



This presentation is in relation to the Third Quarter 2008 Unaudited Results of Quill Capita Trust (QCT). This shall be read in conjunction with the QCT Group Forecast & Projections Statement announced on 21 April 2008 and all such other relevant announcements released by QCT to the Bursa Securities.

This presentation is for information only and does not constitute an invitation or offer to acquire, purchase or subscribe for units in QCT. The past performance of QCT is not necessarily indicative of the future performance of QCT.

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The information in this Announcement must not be published outside Malaysia.

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Summary of Profit & Loss



	3Q 2008 (RM'000)	YTD 30 Sept 2008 (RM'000)
Total Gross Revenue Total Operating Exp Net Property Income Interest Income Net Investment Income Interest and Other Expenses Income before taxation Taxation Income After Taxation	13,769 (3,293) 10,476	38,843 (<u>9,328)</u> 29,515 <u>331</u> 29,846 (<u>9,161)</u> 20,685 <u>0</u> 20,685

3Q 08 - EARNINGS PER UNIT Growth



EPU increased by 5.4% compared to preceding year corresponding quarter

	3Q 2008	3Q 2007	Variance
	RM'000	RM'000	%
Gross Revenue Net Property Income Income After Taxation Earnings Per Unit (EPU)	13,769	7,389	+86.3
	10,476	6,365	+64.6
	6,835	4,901	+39.5
	1.75 sen	1.66 sen	+ 5.4

DPU – In line with Full Year Forecast

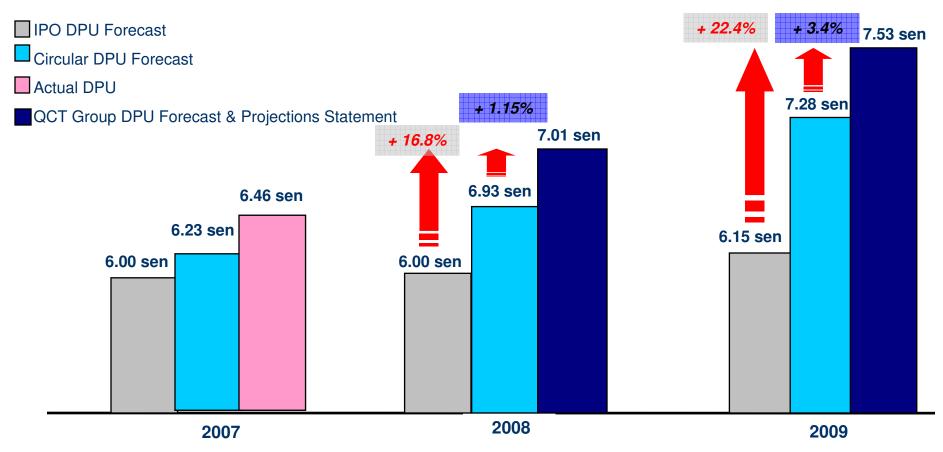


	Actual	Annualised	Forecast
	(sen)	(sen)	(sen)
DPU paid (for the period from 1 January 2008 to 23 June 2008)	3.36	7.01	7.01

Note: Forecast refers to QCT Group Forecast & Projections Statement dated 21 April 2008 on DPU

QCT Group DPU Forecast & Projections Statement dated 21 April 2008





Important Notice: Please read the above in conjunction with the principal bases and assumptions in the QCT Group Forecast and Projections Statement announced on 21 April 2008

Note: 1) The IPO DPU Forecast refers to the DPU forecast in the IPO Prospectus dated 10 December 2006

- 2) The Circular DPU Forecast refers to the DPU forecast in the Circular dated 16 July 2007
- 3) Actual DPU refers to the Total Distribution declared and paid from the distributable income for the financial year ended 31 Dec 2007
- 4) QCT Group DPU Forecast & Projections Statement includes Quill Building 8 IBM, Quill Building 8 DHL (XPJ) & Quill Building 10-HSBC (Section 13) & has been verified by an external auditor

Total Assets – RM676.97 million NAV per unit - RM1.2020



				(Unaudited)		
	as at	as at	as at	as at	as at	
	30- Sep-07 (RM'000)	31-Dec-07 (RM'000)	31-Mar-08 (RM'000)	30-Jun-08 (RM'000)	30-Sep-08 (RM'000)	
Non Current Assets	490,883	549,011	645,500	646,089	646,657	
Current Assets	33,267	36,263	16,981	32,275	30,319	
Total Assets	524,150	585,274	662,481	678,364	676,976	
Current Liabilities	97,940	103,820	178,904	194,153	131,477	
Non Current Liabilities	12,591	12,527	14,650	14,543	76,572	
Net Assets	413,619	468,927	468,927	469,669	468,927	
No of Units	390,131	390,131	390,131	390,131	390,131	
NAV per unit (RM)	1.06	1.20	1.20	1.20	1.2020	

Strong Financial Ratios



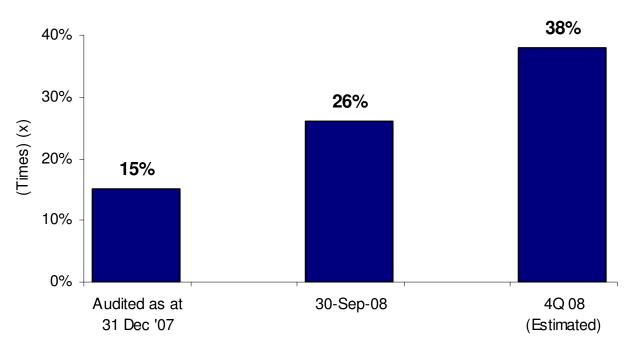
				(Unaudited)	
	As at 30-Sep-2007	As at 31-Dec-07	As at 31-Mar-08	As at 30-Jun-08	As at 30-Sep-08
Total Debts (RM'000)	90,547	89,860	166,278	172,695	176,638
Gearing ratio	0.17x	0.15x	0.25x	0.25x	0.26x
Interest Service Cover ratio (for the quarter)	6.24x	8.71x	8.13x	4.76x	4.63x
Average Cost of Debt (p.a)	3.995%	3.995%	4.17%	4.21%	4.23%

Notes: (1) Gearing Ratio refers to Total Debts over Total Assets

- (2) Interest Service Cover Ratio is calculated based on profit before taxation and interest expenses over interest expenses (excluding transaction cost and recurring credit facility fee)
- (3) Average Cost of Debt is calculated based on interest rates applicable during the period

Gearing





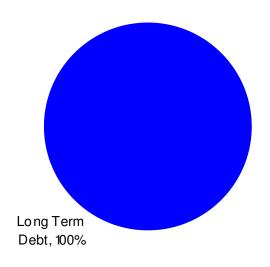
QCT's gearing ratio is expected to be approximately 38% upon completion of the acquisition of TESCO Building, Jelutong

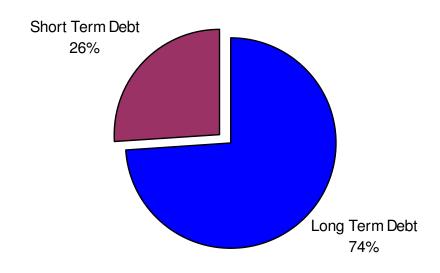
Long Term Debt Vs Short Term Debt



As at 30 September 2008

Post-Acquisition of TESCO Building, Jelutong





Estimated figures

Note:

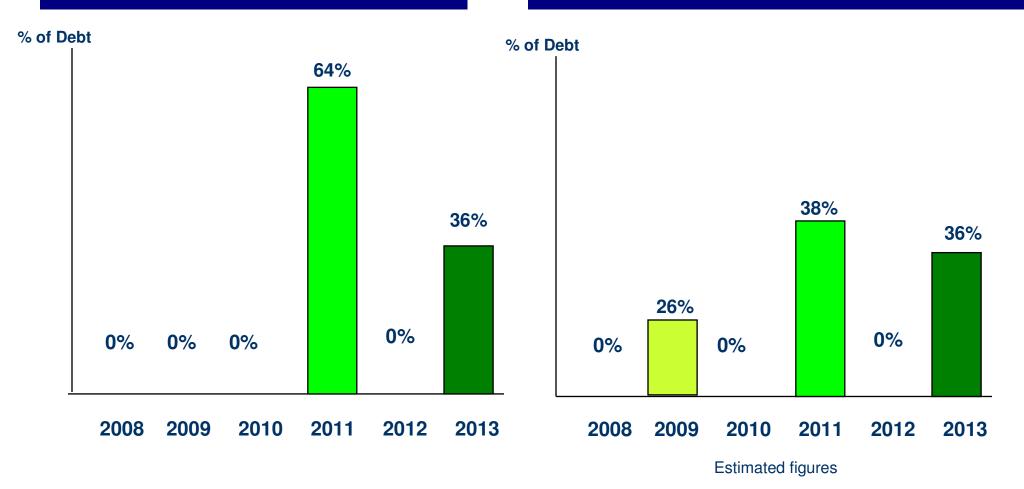
- 1) As at 30 Sep 2008, total debt of RM177 million comprising both CPs and MTNs expiring on Nov 2011 and Sep 2013 respectively.
- 2) The balance purchase consideration for TESCO Building is assumed to be financed through a combination of long term PDS issue and short term bridging loan.

Debt Maturity Profile





Post-Acquisition of TESCO Building, Jelutong



Fixed Rate Vs Floating Rate

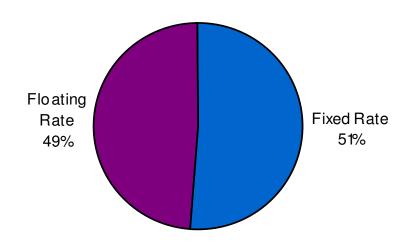


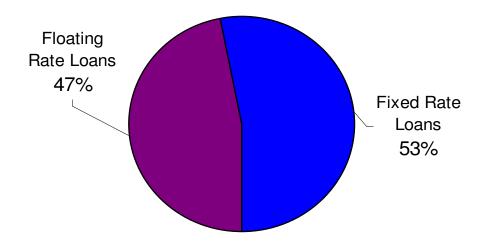
As at 30 September 2008

Post-Acquisition of TESCO Building, Jelutong

Total Debt RM177 million







Portfolio Update

Portfolio as at 8 January 2007 (IPO Date)



Quill Building 1 – DHL 1



Quill Building 2 - HSBC



Quill Building 3 - BMW



Quill Building 4 – DHL 2



NLA : 92,284 sq ft

Purchase

Price: RM 52.1 mil

Current

Value: RM56.5 mil

NLA : 184,453 sq ft

Purchase

Price : **RM** 107.5 mil

Current

Value: RM117.5 mil

NLA : 117,198 sq ft

Purchase

Price: RM 59.4 mil

Current

Value: RM66.9 mil

NLA : 99,183 sq ft

Purchase

Price: RM 57.0 mil

Current

Value : RM62.1 mil

Net Lettable Area 493,118 sq. ft

Note: The current market value of the respective buildings was valued by CH Williams Talhar & Wong on 1 December 2007.