

#### General Announcement

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**Submitted** 

Company Information

Main Market Company New Announcement

Submitting Investment Bank/Advisor (if applicable)

Submitting Secretarial Firm (if

applicable)

\* Company name

**QUILL CAPITA TRUST** 

\* Stock name

**QCAPITA** 

\* Stock code

5123

\* Contact person

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\* Designation

Vice President

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Type \*

**Announcement** 

Subject \*:

Quill Capita Trust: Corporate Presentation Slides dated 29 July 2010

Note: If the announcement is a long announcement, please summarize the announcement in the contents and enter the details of the announcement in the Announcement Details or attached the full details of the announcement as attachment.

Contents \*:-

(This field is to be used for the summary of the announcement) Corporate presentation slides dated 29 July 2010 are attached for reference.

Announcement Details :-

(This field is for the details of the announcement, if applicable)

Attachment(s):- (please attach the attachments here)

Presentation 2Q 2010 Results-Bursa.pdf

Tables Section - This section is to be used to create and insert tables. Please make the appropriate reference to the table(s) in the Contents of the Announcement:

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#### 2nd QUARTER 2010 FINANCIAL RESULTS



29 July 2010

#### **Contents**

- Financial Results
- Portfolio Update



#### **Important Notice**

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The information in this Announcement must not be published outside Malaysia.



## FINANCIAL RESULTS



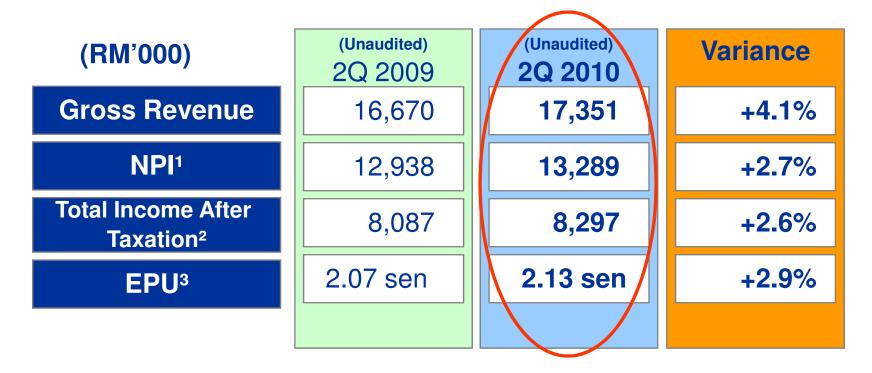


## **Summary of Profit & Loss**

(RM'000)	(Unaudited) 2Q 2010
Total Gross Revenue	17,351
Total Operating Expenses	(4,062)
Net Property Income	13,289
Interest Income	103
Gain from re-measurement of derivatives	232
Net Investment Income	13,624
Interest and Other Expenses	(5,095)
Income Before Taxation	8,529
Taxation	(0)
Income After Taxation	8,529



#### 2Q 2010 EPU Up by 2.9%



- 1 NPI refers to Net Property Income
- 2 Total Income After Taxation (excluding unrealised income)
- 3 EPU refers to Realised Earnings Per Unit



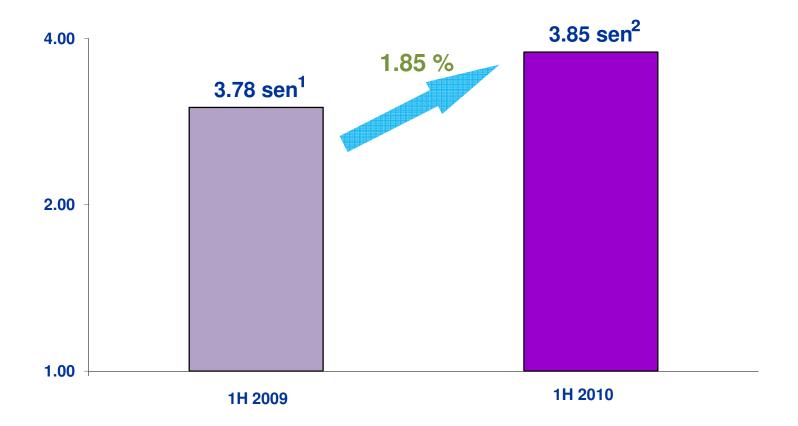
#### YTD 30 June 2010 - EPU Up By 2.0%



- Total Income After Taxation (excluding unrealised income)
- EPU refers to Realised Earnings Per Unit



## 1H 2010 DPU Outperformed 1H 2009 by 1.85%



- <sup>1</sup> Income Distribution of 3.78 sen per unit is related to the distribution of income for the period 1 Jan 2009 to 30 Jun 2009
- <sup>2</sup> Income Distribution of 3.85 sen per unit being distribution of income for the period 1 Jan 2010 to 30 Jun 2010 and will be payable on or about 30 Aug 2010



# Total Assets – RM818.19 million NAV per unit – RM1.2202

	(Unaudited)	(Audited)	(Unaudited)	(Unaudited)
	as at	as at	as at	as at
	30-Sept-09 (RM'000)	31-Dec -09 (RM'000)	31-Mar -10 (RM'000)	30-Jun-10 (RM'000)
Non Current Assets	787,763	788,405	788,394	788,689
Current Assets	19,730	29,760	22,670	29,507
<b>Total Assets</b>	807,493	818,165	811,064	818,196
Current Liabilities	207,057	140,452	133,104	148,500
Non Current Liabilities	127,899	202,724	206,652	193,658
Net Assets	472,537	474,989	471,308	476,038
No of Units	390,131	390,131	390,131	390,131
NAV per Unit (RM)	1.2112	1.2175	1.2081	1.2202

#### **Prudent Financial Indicators**

	(Unaudited)	(Audited)	(Unaudited)	(Unaudited)
	as at	as at	as at	as at
	30-Sept -09 (RM'000)	31 Dec -09 (RM'000)	31 Mar-10 (RM'000)	30 Jun-10 (RM'000)
Total Debts	305,066	304,647	305,449	303,958
Gearing Ratio <sup>1</sup>	0.38x	0.37x	0.38x	0.37x
Interest Service Cover Ratio (for the quarter) <sup>2</sup>	3.51x	3.65x	3.22x	3.44x
Average Cost of Debt (p.a) <sup>3</sup>	4.46%	4.46%	4.47%	4.49%

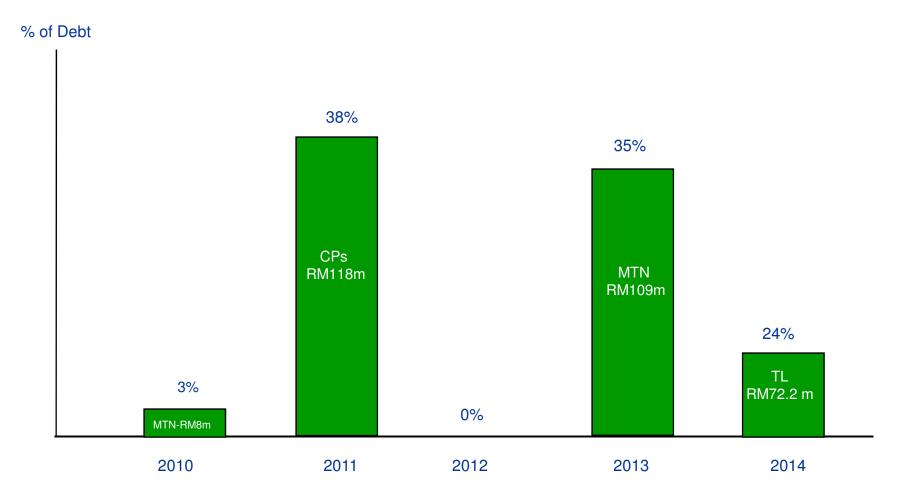


<sup>&</sup>lt;sup>1</sup> Gearing Ratio refers to Total Debts over Total Assets

<sup>&</sup>lt;sup>2</sup> Interest Service Cover Ratio is calculated based on income before taxation (realised) and interest expenses over interest expenses (excluding transaction cost and recurring credit facility fee)

<sup>&</sup>lt;sup>3</sup> Average Cost of Debt is calculated based on interest rates applicable during the period

## No major refinancing in 2010

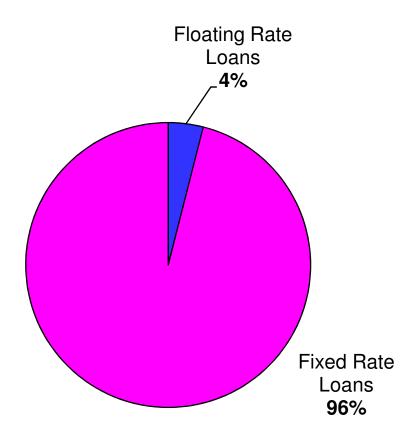


As at 30 June 2010, total debt of RM307.2 million (principal) comprises of RM118 million Commercial Paper (CPs), RM117 million of Medium Term Notes (MTNs) and RM72.2 million term loan (TL).



#### **Low Interest Rate Risk**

#### - 96% of the borrowings are on fixed rate





# **Portfolio Update**





#### **Portfolio of Quality Assets**



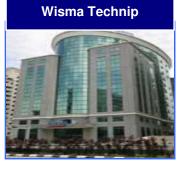


















10 Properties worth RM788.4 million with NLA of 1,288,149 sq ft

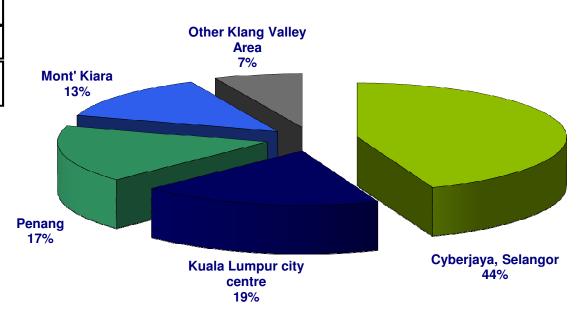
\*Excluding car park area

#### **Geographical Diversification**

**By Valuation** 

# 10 properties well spread over Cyberjaya, Kuala Lumpur, Selangor and Penang.

Klang Valley	39%
Cyberjaya	44%
Penang	17%



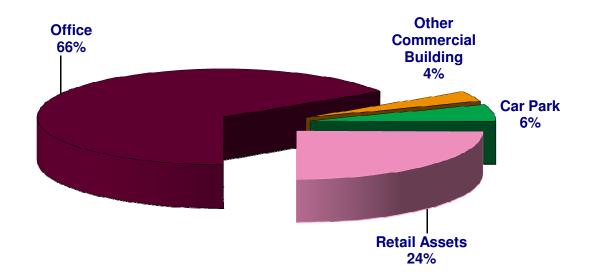
#### Notes:

- (1) Other Klang Valley Area refers to Klang Valley generally excluding KL city centre and Mont' Kiara
- (2) As at 31 December 2009, the real estate portfolio comprises 10 properties. The current market value of all 10 properties were valued by C H Williams Talhar & Wong Sdn Bhd on 31 December 2009



#### **Diversified Segmental Contributions**

**By Valuation** 



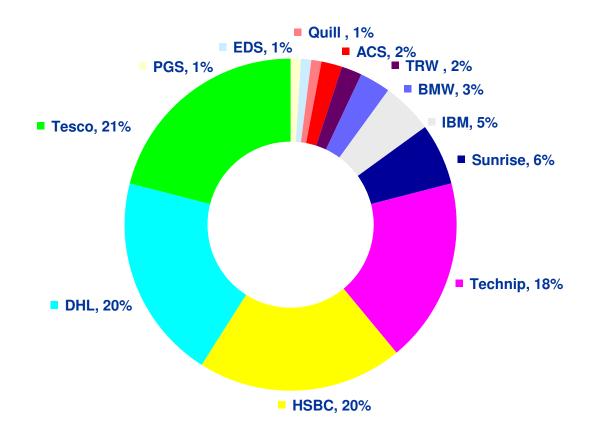
#### Notes:

- (1) Office comprises Quill Buildings (excluding Quill Building 8-DHL (XPJ) at Glenmarie, Shah Alam) and Wisma Technip
- (2) Retail Assets refers to retail portion of Plaza Mont' Kiara & TESCO Building Penang
- (3) Car Park refers to car parking bays in Plaza Mont' Kiara
- (4) Other commercial building refers to Quill- Building 8- DHL (XPJ) at Glenmarie, Shah Alam
- (5) Based on valuation dated 31 Dec ember 2009



#### **Good Spread of International and Local Tenants**

By NLA

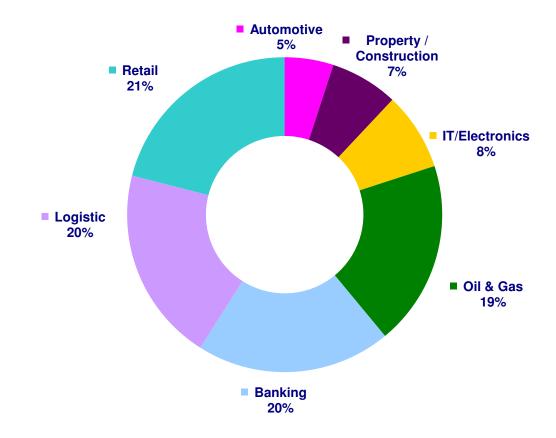


Note: The above tenancy mix is calculated based on NLA



## **Well Balanced Tenancy Mix**



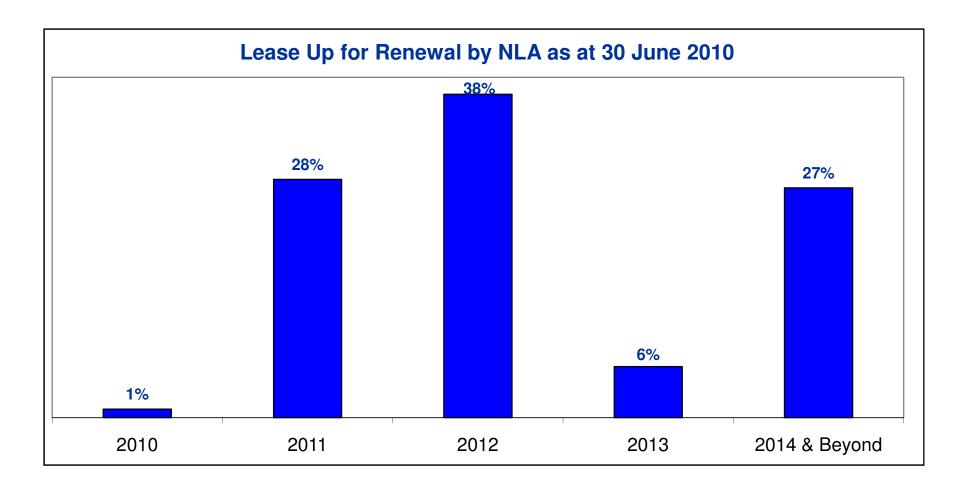


Note : The above tenancy  $\min$  is calculated based on NLA



#### Well spread portfolio lease expiry profile

- no tenancy due for renewal until 4Q 2010





#### **In Summary**

#### 2Q 2010: Stable Quarter

- > EPU increased 2.9% as compared to 2Q 2009
- ➤ Higher distribution of 3.85 sen per unit for the 1H 2010. 1.85% higher than last DPU of 3.78 sen for 1H 2009

#### **Year 2010 Prospects - Moving Forward**

- Continue to be driven by stable income contribution from existing tenants
- > Prudent capital management strategies and active asset management
- > Focus on continuous improvement on buildings and tenant relations
- ➤ Continue to explore yield accretive acquisition opportunities



# **Thank You**

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