Financial Results Page 1 of 2



# **Financial Results**

Form Version 8 (Enhanced)

Submitted

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#### **Company Information**

Main Market Company New Announcement

Submitting Investment Bank/Advisor

(if applicable)

Submitting Secretarial Firm (if

applicable)

\* Company name QUILL CAPITA TRUST

\* Stock name QCAPITA

\* Stock code 5123

\* Contact person Corinne Tan

\* Designation Vice President

\* Contact number +603-27888188

E-mail address corinne.tan@qct.com.my

# Part A: To be filled by Public Listed Company

\* Financial Year End 31/12/2011

\* Quarter 2 Qtr

\* Quarterly report for the financial

30/06/2011

\* The figures have not been audited

# Please attach the full Quarterly Report here

QCT 2 Q 2011 financials (Bursa).pdf

# Remarks

period ended

- DEFAULT CURRENCY
- OTHER CURRENCY

Currency

Malaysian Ringgit (MYR)

#### Part A2: SUMMARY OF KEY FINANCIAL INFORMATION

Summary of Key Financial Information for the financial period ended \* 30/06/2011

INDIVIDUAL QUARTER

CUMULATIVE QUARTER

CURRENT YEAR QUARTER \* PRECEDING YEAR CORRESPONDING QUARTER CURRENT YEAR TO DATE \*

PRECEDING YEAR CORRESPONDING

|  |                          |                          |                          | PERIOD                   |
|--|--------------------------|--------------------------|--------------------------|--------------------------|
|  | 30/06/2011               | 30/06/2010               | 30/06/2011               | 30/06/2010               |
|  | [dd/mm/yyyy]<br>\$\$'000 | [dd/mm/yyyy]<br>\$\$'000 | [dd/mm/yyyy]<br>\$\$'000 | [dd/mm/yyyy]<br>\$\$'000 |
| 1. Revenue   | 17,613                   | 17,351                   | 27,088                   | 34,538                   |
| 2. Profit/(loss) before tax  | 9,168                    | 8,529                    | 16,851                   | 16,443                   |
| 3. Profit/(loss) for the period  | 9,168                    | 8,529                    | 16,851                   | 16,443                   |
| 4. Profit/(loss) attributable to<br>ordinary equity holders of the<br>parent         | 9,168                    | 8,297                    | 16,851                   | 15,775                   |
| 5. Basic earnings/(loss) per share<br>(Subunit)                                      | 2.35                     | 2.19                     | 4.32                     | 4.21                     |
| 6. Proposed/Declared dividend per share (Subunit)                                    | 2.03                     | 1.93                     | 4.00                     | 3.85                     |
|  | AS AT END OF CURF        | RENT QUARTER*            | AS AT PRECEDING F<br>END |                          |
| 7. Net assets per share attributable to ordinary equity holders of the parent (\$\$) |                          | 1.2801                   |                          | 1.2764                   |
| Remarks:   |                          |                          |                          |                          |
|  |                          |                          |                          |                          |

# **Definition of Subunit:**

In a currency system, there is usually a main unit (base) and subunit that is a fraction amount of the main unit. Example for the subunit as follows:

| Country        | Base Unit | Subunit |
|----------------|-----------|---------|
| Malaysia       | Ringgit   | Sen     |
| United States  | Dollar    | Cent    |
| United Kingdom | Pound     | Pence   |

# QUILL CAPITA TRUST CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE PERIOD ENDED 30 JUNE 2011 (UNAUDITED)

| Tax agent's fee (4,128) (2,133) (9,456) (6,861) Administrative expenses 58,320 (11,476) (236,642) (529,175) (5,055,760) (5,095,162) (10,558,368) (10,726,794)  |  | INDIVIDUA    | L QUARTER    | CUMULATIV    | E QUARTER    |
|--|--|--------------|--------------|--------------|--------------|
| Name   |  | Current Year |              | Current Year |              |
| TOTAL INCOME   17.612.932  |  | -            | -            |              |              |
| 17,612,932   | TOTAL NICOME   | RM           | RM           | RM           | RM           |
| Property operating expenses   (3.551.737)   (4.061.873)   (8.038.154)   (8.237.052)   Net property income   14.061.195   13.289,303   27.088.393   26.300,866   Interest income   162.773   102.557   321.056   200,656   Gain on remeasurement of financial derivatives (a)   - 231.911   - 668.228   |  | 17 (12 022   | 17.263.17(   | 25 127 642   | 24 620 020   |
| Net property income  |  |              |              |              |              |
| Interest income  |  |              |              |              |              |
| Case    |  |              |              |              |              |
| 14.223,968   13.623,771   27.409,449   27,169,779  | Gain on remeasurement of financial derivatives (a)   | _            |              |              | •            |
| Manager's fee  |  | 14,223,968   |              | 27,409,449   |              |
| Trustec's fee  | TOTAL EXPENDITURE  |              |              |              |              |
| Sorrowing costs   (3,663,429)   (3,636,675)   (7,244,444)   (7,218,547)  | Manager's fee  | (1,301,308)  | (1,305,879)  | (2,648,796)  | (2,564,207)  |
| Valuation fees         (52,500)         (52,500)         (235,000)         (225,000)           Auditor's remuneration         (28,752)         (25,003)         (57,504)         (60,606)           Tax agent's fee         (4,128)         (2,133)         (9,456)         (6,861)           Administrative expenses         58,320         (11,476)         (236,642)         (529,175)           INCOME BEFORE TAX         9,168,208         8,528,609         16,851,081         16,442,985           Income tax expense         -         -         -         -         -           NET INCOME FOR THE PERIOD         9,168,208         8,528,609         16,851,081         16,442,985           OTHER COMPREHENSIVE INCOME<br>Gain on remeasurement of financial derivatives (a)         287,854         -         195,731         -           TOTAL COMPREHENSIVE INCOME FOR<br>THE PERIOD         9,456,062         8,528,609         17,046,812         16,442,985           INCOME DISTRIBUTION<br>- Provision for interim distribution<br>NET INCOME RETAINED         (7,922,367)         (7,541,985)         (15,052,240)         (15,020,044)           Net income for the period is made up as follows:<br>Realised         9,168,208         8,296,698         16,851,081         15,774,757           Unrealised         9,168,208         8  | Trustee's fee  | (63,963)     | (60,896)     | (126,526)    | (122,398)    |
| Auditors' remuneration (28,752) (25,603) (57,504) (60,606) Tax agent's fee (4,128) (2,133) (9,456) (6,861) Administrative expenses (58,320) (11,476) (236,642) (529,175) (5,055,760) (5,095,162) (10,558,368) (10,726,794)  INCOME BEFORE TAX 9,168,208 8,528,609 16,851,081 16,442,985  Income tax expense  | Borrowing costs  | (3,663,429)  | (3,636,675)  | (7,244,444)  | (7,218,547)  |
| Tax agent's fee (4,128) (2,133) (9,456) (6,861) Administrative expenses (5,8320 (11,476) (236,642) (529,175) (5,055,760) (5,095,162) (10,558,368) (10,726,794)  INCOME BEFORE TAX 9,168,208 8,528,609 16,851,081 16,442,985  Income tax expense  | Valuation fees   | (52,500)     | (52,500)     | (235,000)    | (225,000)    |
| Section   Sect |  | 1            |              | 1            | (60,606)     |
| (5.055,760)   (5.095,162)   (10,558,368)   (10,726,794)  | 9  | 1            |              | i '          | (6,861)      |
| Income Before Tax  | Administrative expenses  |              |              |              |              |
| Income tax expense   |  | (5.055,760)  | (5,095,162)  | (10,558.368) | (10,726,794) |
| NET INCOME FOR THE PERIOD   9,168.208   8,528.609   16.851.081   16,442.985  | INCOME BEFORE TAX  | 9,168,208    | 8,528,609    | 16,851,081   | 16,442,985   |
| OTHER COMPREHENSIVE INCOME Gain on remeasurement of financial derivatives (a)  287,854  - 195,731  - TOTAL COMPREHENSIVE INCOME FOR THE PERIOD  9,456,062  8,528,609  17,046,812  16,442,985  INCOME DISTRIBUTION -Provision for interim distribution (7,922,367) (7,541,985) (15,605,240) (15,020,044) NET INCOME RETAINED  1,533,695  986,624  1,441,572  1,422,941  Net income for the period is made up as follows: Realised 9,168,208 8,296,698 16,851,081 15,774,757 Unrealised  - 231,911 - 668,228  EARNINGS PER UNIT (b) - after manager's fees (sen)  2,35 2,19 4,32 4,21  | Income tax expense   | -            |              | -            | -            |
| Cain on remeasurement of financial derivatives (a)   287,854   -   195,731   -   | NET INCOME FOR THE PERIOD  | 9,168,208    | 8,528,609    | 16,851,081   | 16,442,985   |
| TOTAL COMPREHENSIVE INCOME FOR THE PERIOD  9,456,062  8,528,609  17,046,812  16,442,985  INCOME DISTRIBUTION -Provision for interim distribution (7,922,367) (7,541,985) (15,605,240) (15,020,044) NET INCOME RETAINED  1,533,695  986,624  1,441,572  1,422,941  Net income for the period is made up as follows: Realised  9,168,208  8,296,698 16,851,081 15,774,757 Unrealised  231,911 - 668,228  EARNINGS PER UNIT (b) - after manager's fees (sen)  2,35 2,19 4,32 4,21   | OTHER COMPREHENSIVE INCOME   |              |              |              |              |
| THE PERIOD 9,456,062 8,528,609 17,046,812 16,442,985  INCOME DISTRIBUTION -Provision for interim distribution (7,922,367) (7,541,985) (15,605,240) (15,020,044) NET INCOME RETAINED 1,533,695 986,624 1,441,572 1,422,941  Net income for the period is made up as follows: Realised 9,168,208 8,296,698 16,851,081 15,774,757 Unrealised - 231,911 - 668,228  EARNINGS PER UNIT (b) - after manager's fees (sen) 2.35 2.19 4.32 4.21  | Gain on remeasurement of financial derivatives (a)   | 287,854      | -            | 195,731      | -            |
| -Provision for interim distribution (7.922.367) (7.541,985) (15,605,240) (15,020,044) NET INCOME RETAINED 1.533.695 986.624 1,441,572 1,422,941  Net income for the period is made up as follows:  Realised 9,168,208 8,296,698 16,851,081 15,774,757 Unrealised - 231,911 - 668,228  EARNINGS PER UNIT (b)  - after manager's fees (sen) 2.35 2.19 4.32 4.21  |  | 9,456,062    | 8,528,609    | 17,046,812   | 16,442,985   |
| -Provision for interim distribution (7.922.367) (7.541,985) (15,605,240) (15,020,044) NET INCOME RETAINED 1.533.695 986.624 1,441,572 1,422,941  Net income for the period is made up as follows:  Realised 9,168,208 8,296,698 16,851,081 15,774,757 Unrealised - 231,911 - 668,228  EARNINGS PER UNIT (b)  - after manager's fees (sen) 2.35 2.19 4.32 4.21  | INCOME DISTRIBUTION  |              |              |              |              |
| NET INCOME RETAINED  1,533,695  986,624  1,441,572  1,422,941  Net income for the period is made up as follows:  Realised  9,168,208  8,296,698  16,851,081  15,774,757  Unrealised  - 231,911  - 668,228  EARNINGS PER UNIT (b)  - after manager's fees (sen)  2.35  2.19  4.32  4.21   |  | (7.922.367)  | (7.541.985)  | (15,605,240) | (15.020.044) |
| Realised 9,168,208 8,296,698 16,851,081 15,774,757 Unrealised - 231,911 - 668,228  EARNINGS PER UNIT (b) - after manager's fees (sen) 2.35 2.19 4.32 4.21  |  |              |              |              |              |
| Realised 9,168,208 8,296,698 16,851,081 15,774,757 Unrealised - 231,911 - 668,228  EARNINGS PER UNIT (b) - after manager's fees (sen) 2.35 2.19 4.32 4.21  | Net income for the period is made up as follows:   |              |              |              |              |
| EARNINGS PER UNIT (b) - after manager's fees (sen) 2.35 2.19 4.32 4.21   | Realised   | 9,168,208    | 8,296,698    | 16,851,081   | 15,774,757   |
| - after manager's fees (sen) 2.35 2.19 4.32 4.21   | Unrealised   | _            | 231,911      | -            | 668,228      |
| - after manager's fees (sen) 2.35 2.19 4.32 4.21   |  |              |              |              |              |
|  | EARNINGS PER UNIT (b)  |              |              |              |              |
| - before manager's fees (sen) 2.68 2.52   5.00 4.87  | - after manager's fees (sen)   | 1            |              |              |              |
| į II   | <ul> <li>before manager's fees (sen)</li> </ul>  | 2.68         | 2.52         | 5.00         | 4.87         |
|  | HADDING ADD VALUE OF A COURT OF A |              |              |              |              |
| EARNINGS PER UNIT (REALISED) (c)   |  | 1            | A            |              |              |
| - after manager's fees (sen) 2.35 2.13 4.32 4.04   | _  | 1            |              |              | 1            |
| - before manager's fees (sen) 2.68 2.46 5.00 4.70  | - before managers fees (sen)   | 2.08         | 2.40         | 5.00         | 4,70         |
| INCOME DISTRIBUTION  | INCOME DISTRIBUTION  |              |              |              |              |
|  |  | (7,972 367)  | (7.541.985)  | (15,605,240) | (15,020,044) |
| (13,020,044)   | THE TAX MEDITE GISHAGUI  | (1,722,307)  | (1,501,1703) | (15,005,270) | (13,020,044) |
| Income distribution per unit   | Income distribution per unit   |              |              |              |              |
|  | Gross (sen)  | 2.03         | 1.93         | (d) 4.00     | 3.85         |
|  |  | *            |              |              |              |

- (a) This relates to the gain/(loss) on the remeasurement of the fair values of interest rate swaps ("IRSs").
   ( please refer Note B13)
- (b) Earnings Per Unit is computed based on Net Income for the period divided by 390,131,000 units in circulation during the quarter.
- (c) Earnings Per Unit (Realised) is computed based on Realised Net Income for the period divided by 390,131,000 units in circulation during the quarter.
- (d) Income distribution of 4.00 sen per unit being the distribution of income for the period 1 January 2011 to 30 June 2011 will be payable on 29 August 2011 to all unitholders as at book closure date. Please refer to Note B15 for further details of the distribution.

The Condensed Consolidated Statement Of Comprehensive Income should be read in conjunction with the audited financial statements for the year ended 31 December 2010 and the accompanying explanatory notes attached to the financial statements.

# QUILL CAPITA TRUST CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION FOR THE PERIOD ENDED 30 JUNE 2011 (UNAUDITED)

|   | AS AT END OF<br>CURRENT<br>QUARTER | AS AT<br>PRECEDING<br>FINANCIAL<br>YEAR END |
|---|------------------------------------|---|
|   | 30.06.2011<br>UNAUDITED<br>RM      | 31.12.2010<br>AUDITED<br>RM                 |
| NON-CURRENT ASSETS  |                                    |   |
| Plant and equipment   | 1,006                              | 1,606                                       |
| Investment properties   | 809,500,000                        | 809,500,000                                 |
| Derivative assets (net) (i)                                   | 867,824                            | 672,093                                     |
|   | 810,368,830                        | 810,173,699                                 |
| CURRENT ASSETS  |                                    |   |
| Trade and other receivables                                   | 2,741,492                          | 2,577,269                                   |
| Deposits with licensed financial institution                  | 24,675,530                         | 21,398,049                                  |
| Cash on hand and at banks                                     | 8,625,383                          | 9,407,293                                   |
|   | 36,042,405                         | 33,382,611                                  |
|   |                                    |   |
| CURRENT LIABILITIES   |                                    |   |
| Provision for income distribution                             | 15,605,240                         | 16,307,476                                  |
| Trade and other payables                                      | 12,134,795                         | 10,603,404                                  |
| Borrowings  | 116,083,053                        | 116,106,127                                 |
| Security deposits   | 8,998,877                          | 4,138,520                                   |
|   | 152,821,965                        | 147,155,527                                 |
| NET CURRENT LIABILITIES                                       | (116,779,560)                      | (113,772,916)                               |
| NON-CURRENT LIABILITIES                                       |                                    |   |
| Borrowings  | 188,204,554                        | 188,009,931                                 |
| Security deposits   | 5,965,875                          | 10,413,583                                  |
| becarry deposits  | 194,170,429                        | 198,423,514                                 |
|   |                                    |   |
| NET ASSETS  | 499,418,841                        | 497,977,269                                 |
| Represented by:   |                                    |   |
| UNITHOLDERS' FUND   |                                    |   |
| Unitholders' capital  | 411,712,067                        | 411,712,067                                 |
| Undistributed income  | 87,706,774                         | 86,265,202                                  |
|   | 499,418,841                        | 497,977,269                                 |
|   |                                    |   |
| NET ASSET VALUE PER UNIT (before provision for distribution)  | 1.3201                             | 1.3182                                      |
| NET ASSET VALUE PER UNIT ( after provision for distribution ) | 1.2801                             | 1.2764                                      |
| NUMBER OF UNITS IN CIRCULATION                                | 390,131,000                        | 390,131,000                                 |

<sup>(</sup>i) These relate to the total net fair values of the IRSs (note B13).

The Condensed Consolidated Statement of Financial Position should be read in conjunction with the audited financial statements for the year ended 31 December 2010 and the accompanying explanatory notes attached to the financial statements.

QUILL CAPITA TRUST CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN NET ASSET VALUE FOR THE PERIOD ENDED 30 JUNE 2011 (UNAUDITED)

|                   | Unitholders' Funds  | RM               | 497,977,269<br>17,046,812<br>(15,605,240)<br>499,418,841  |
|-------------------|---|------------------|---|
| Total             | Undistributed<br>Income                                     | RM               | 86,265,202<br>17,046,812<br>(15,605,240)<br>87,706,774  |
| Non-Distributable | Gain/(Loss) On<br>Remeasurement Of<br>Financial Derivatives | Unrealised<br>RM | 469,690<br>195,731<br>-<br>665,421  |
| Non-Dist          | Undistributed<br>Income<br>Unrealised                       | RM               | 81,868,685  |
| Distributable     | Undistributed Income<br>Realised                            | RM               | 3,926,827<br>16,851,081<br>(15,605,240)<br>5,172,668  |
|                   | Unitholders'<br>Capital                                     | RM               | 411,712,067   |
|                   |   |                  | As at 1 January 2011  Total Comprehensive Income for the period Provision for distribution As at 30 June 2011 |

The Condensed Consolidated Statement of Changes in Net Asset Value should be read in conjunction with the audited financial statements for the year ended 31 December 2010 and the accompanying explanatory notes attached to the financial statements.

# QUILL CAPITA TRUST CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE PERIOD ENDED 30 JUNE 2011 (UNAUDITED)

| Income before tax  |  | CURRENT YEAR<br>TO DATE<br>30.06.2011<br>RM | PRECEDING YEAR<br>TO DATE<br>30.06.2010<br>RM |
|--|--|---|---|
| Borrowing costs   7,244,444   7,218,547     Net change in fair value of investment properties  | OPERATING ACTIVITIES                                   |   |   |
| Borrowing costs         7,244,444         7,218,547           Net change in fair value of investment properties         -  | Income before tax                                      | 16,851,081                                  | 16,442,985                                    |
| Net change in fair value of investment properties         -         (668,228)           Gain on remeasurement of financial derivatives         -         (668,228)           Depreciation         600         2,957           Interest income         (321,056)         (200,565)           Operating cash flows before changes in working capital         23,775,069         22,795,696           Receivables         (188,516)         (685,861)           Payables         1,829,841         (141,530)           Cash flows from operations         25,416,394         21,968,305           Income tax paid         -         -           Net cash flows from operating activities         25,416,394         21,968,305           INVESTING ACTIVITIES           Interest income         318,838         189,764           Net cash flows generated from investing activities         318,838         189,764           Net cash flows generated from investing activities         (16,307,476)         (15,215,110)           FINANCING ACTIVITIES           Distribution to unitholders         (16,307,476)         (15,215,110)           Finance costs paid         (6,932,185)         (7,103,561)           Net cash flows used in financing activities         (23,239,661)         <  | Adjustments for:                                       |   |   |
| Gain on remeasurement of financial derivatives         -         (668,228)           Depreciation         600         2,957           Interest income         (321,056)         (200,565)           Operating eash flows before changes in working capital         23,775,069         22,795,696           Receivables         (188,516)         (688,281)           Payables         (188,516)         (685,861)           Payables         25,416,394         21,968,305           Income tax paid         -         -           Net cash flows from operating activities         25,416,394         21,968,305           Interest income         318,838         189,764           Net cash flows generated from investing activities         318,838         189,764           Net cash flows generated from investing activities         318,838         186,814           FINANCING ACTIVITIES           Distribution to unitholders         (16,307,476)         (15,215,110)           Finance costs paid         (6,932,185)         (7,163,561)           Net cash flows used in financing activities         (23,239,661)         (22,378,671)           NET (DECREASE)/INCREASE IN CASH AND CASH EQUIVALENTS         2,495,571         (223,552)           CASH AND CASH EQUIVALENTS AT END OF PERIOD <t< td=""><td></td><td>7,244,444</td><td>7,218,547</td></t<>   |  | 7,244,444                                   | 7,218,547                                     |
| Depreciation         600         2,957           Interest income         (321,056)         (200,565)           Operating cash flows before changes in working capital         23,775,069         22,795,696           Receivables         (188,516)         (685,861)         7,685         1,829,841         (141,530)           Cash flows from operations         25,416,394         21,968,305         1           Net cash flows from operating activities         25,416,394         21,968,305           INVESTING ACTIVITIES           Additions to investment properties         -         (2,950)           Interest income         318,838         189,764           Net cash flows generated from investing activities         318,838         189,764           FINANCING ACTIVITIES         **         **         (2,950)           Interest income         318,838         180,764         (15,215,110)         (15,215,110)         (15,215,110)         (15,215,110)         (15,215,110)         (15,215,110)         (15,215,110)         (15,215,110)         (15,215,110)         (22,378,671)         (22,378,671)         (223,339,611)         (223,339,611)         (223,352)         (23,339,611)         (223,352)         (23,339,611)         (223,552)         (23,339,611)         (223,552)         (23,352)<  |  | -   | -   |
| Interest income         (321,056)         (200,565)           Operating cash flows before changes in working capital         23,775,069         22,795,696           Receivables         (188,516)         (685,861)           Payables         1,829,841         (141,530)           Cash flows from operations         25,416,394         21,968,305           Income tax paid         -         -           Net cash flows from operating activities         25,416,394         21,968,305           INVESTING ACTIVITIES           Additions to investment properties         -         (2,950)           Interest income         318,838         189,764           Net cash flows generated from investing activities         318,838         186,814           FINANCING ACTIVITIES           Distribution to unitholders         (16,307,476)         (15,215,110)           Finance costs paid         (6,932,185)         (7,163,561)           Net cash flows used in financing activities         (23,239,661)         (22,378,671)           Net Cash AND CASH EQUIVALENTS AT BEGINNING OF PERIOD         30,805,342         26,043,887           CASH AND CASH EQUIVALENTS AT END OF PERIOD         33,300,913         25,820,335           Cash and cash equivalents at end of period comprises: <td>Gain on remeasurement of financial derivatives</td> <td>-</td> <td>(668,228)</td>   | Gain on remeasurement of financial derivatives         | -   | (668,228)                                     |
| Operating cash flows before changes in working capital         23,775,069         22,795,696           Receivables         (188,516)         (685,861)           Payables         1,829,841         (141,530)           Cash flows from operations         25,416,394         21,968,305           Income tax paid         -         -           result of the cash flows from operating activities         25,416,394         21,968,305           INVESTING ACTIVITIES           Additions to investment properties         -         (2,950)           Interest income         318,838         189,764           Net cash flows generated from investing activities         318,838         186,814           FINANCING ACTIVITIES           Distribution to unitholders         (16,307,476)         (15,215,110)           Finance costs paid         (6,932,185)         (7,163,561)           Net cash flows used in financing activities         (23,239,661)         (22,378,671)           NET (DECREASE)/INCREASE IN CASH AND CASH EQUIVALENTS         2,495,571         (223,552)           CASH AND CASH EQUIVALENTS AT ENGORPERIOD         30,805,342         26,043,887           CASH AND CASH EQUIVALENTS AT END OF PERIOD         33,300,913         25,820,335           Cash and cash equivalents at end of period   | Depreciation   | 600   | 2,957   |
| Receivables         (188,516)         (685,861)           Payables         1,829,841         (141,530)           Cash flows from operatins         25,416,394         21,968,305           Income tax paid         -         -           Net cash flows from operating activities         25,416,394         21,968,305           INVESTING ACTIVITIES           Additions to investment properties         -         (2,950)           Interest income         318,838         189,764           Net cash flows generated from investing activities         318,838         186,814           FINANCING ACTIVITIES         -         (2,950)           Distribution to unitholders         (16,307,476)         (15,215,110)           Finance costs paid         (6,932,185)         (7,163,561)           Net cash flows used in financing activities         (23,239,661)         (22,378,671)           NET (DECREASE)/INCREASE IN CASH AND CASH EQUIVALENTS         2,495,571         (223,552)           CASH AND CASH EQUIVALENTS AT END OF PERIOD         30,805,342         26,043,887           CASH AND CASH EQUIVALENTS AT END OF PERIOD         33,300,913         25,820,335           Cash and cash equivalents at end of period comprises:  | Interest income  | (321,056)                                   | (200,565)                                     |
| Payables         1,829,841         (144,530)           Cash flows from operations         25,416,394         21,968,305           Income tax paid         -         -           Net cash flows from operating activities         25,416,394         21,968,305           INVESTING ACTIVITIES           Additions to investment properties         -         (2,950)           Interest income         318,838         189,764           Net cash flows generated from investing activities         318,838         186,814           FINANCING ACTIVITIES           Distribution to unitholders         (16,307,476)         (15,215,110)           Finance costs paid         (6,932,185)         (7,163,561)           Net cash flows used in financing activities         (23,239,661)         (22,378,671)           Net (DECREASE)/INCREASE IN CASH AND CASH EQUIVALENTS         2,495,571         (223,552)           CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD         30,805,342         26,043,887           CASH AND CASH EQUIVALENTS AT END OF PERIOD         33,300,913         25,820,335           Cash and cash equivalents at end of period comprises:           Deposits with licensed financial institutions         24,675,530         18,149,772           Cash on hand and at banks <td< td=""><td>Operating cash flows before changes in working capital</td><td>23,775,069</td><td>22,795,696</td></td<>  | Operating cash flows before changes in working capital | 23,775,069                                  | 22,795,696                                    |
| Cash flows from operations Income tax paid         25,416,394         21,968,305           Net cash flows from operating activities         25,416,394         21,968,305           INVESTING ACTIVITIES           Additions to investment properties Interest income         318,838         189,764           Net cash flows generated from investing activities         318,838         180,814           FINANCING ACTIVITIES           Distribution to unitholders Finance costs paid         (16,307,476)         (15,215,110)           Net cash flows used in financing activities         (23,239,661)         (22,378,671)           NET (DECREASE)/INCREASE IN CASH AND CASH EQUIVALENTS         2,495,571         (223,552)           CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD         30,805,342         26,043,887           CASH AND CASH EQUIVALENTS AT END OF PERIOD         33,300,913         25,820,335           Cash and cash equivalents at end of period comprises:         24,675,530         18,149,772           Deposits with licensed financial institutions         24,675,530         18,149,772           Cash on hand and at banks         8,625,383         7,670,563  | Receivables  | (188,516)                                   | (685,861)                                     |
| Income tax paid   Cash flows from operating activities   Cash flows generated from investing activities   Cash flo | Payables   | 1,829,841                                   | (141,530)                                     |
| Net cash flows from operating activities         25,416,394         21,968,305           INVESTING ACTIVITIES  | •  | 25,416,394                                  | 21,968,305                                    |
| INVESTING ACTIVITIES   | Income tax paid  |   | <u> </u>                                      |
| Additions to investment properties   | Net cash flows from operating activities               | 25,416,394                                  | 21,968,305                                    |
| Interest income         318,838         189,764           Net cash flows generated from investing activities         318,838         186,814           FINANCING ACTIVITIES           Distribution to unitholders         (16,307,476)         (15,215,110)           Finance costs paid         (6,932,185)         (7,163,561)           Net cash flows used in financing activities         (23,239,661)         (22,378,671)           NET (DECREASE)/INCREASE IN CASH AND CASH EQUIVALENTS         2,495,571         (223,552)           CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD         30,805,342         26,043,887           CASH AND CASH EQUIVALENTS AT END OF PERIOD         33,300,913         25,820,335           Cash and cash equivalents at end of period comprises:         24,675,530         18,149,772           Deposits with licensed financial institutions         24,675,530         18,149,772           Cash on hand and at banks         8,625,383         7,670,563  | INVESTING ACTIVITIES                                   |   |   |
| Interest income         318,838         189,764           Net cash flows generated from investing activities         318,838         186,814           FINANCING ACTIVITIES           Distribution to unitholders         (16,307,476)         (15,215,110)           Finance costs paid         (6,932,185)         (7,163,561)           Net cash flows used in financing activities         (23,239,661)         (22,378,671)           NET (DECREASE)/INCREASE IN CASH AND CASH EQUIVALENTS         2,495,571         (223,552)           CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD         30,805,342         26,043,887           CASH AND CASH EQUIVALENTS AT END OF PERIOD         33,300,913         25,820,335           Cash and cash equivalents at end of period comprises:         24,675,530         18,149,772           Deposits with licensed financial institutions         24,675,530         18,149,772           Cash on hand and at banks         8,625,383         7,670,563  | Additions to investment properties                     | -   | (2,950)                                       |
| Net cash flows generated from investing activities         318,838         186,814           FINANCING ACTIVITIES  |  | 318,838                                     |   |
| Distribution to unitholders         (16,307,476)         (15,215,110)           Finance costs paid         (6,932,185)         (7,163,561)           Net cash flows used in financing activities         (23,239,661)         (22,378,671)           NET (DECREASE)/INCREASE IN CASH AND CASH EQUIVALENTS         2,495,571         (223,552)           CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD         30,805,342         26,043,887           CASH AND CASH EQUIVALENTS AT END OF PERIOD         33,300,913         25,820,335           Cash and cash equivalents at end of period comprises:         24,675,530         18,149,772           Cash on hand and at banks         8,625,383         7,670,563  | Net cash flows generated from investing activities     | 318,838                                     |   |
| Finance costs paid         (6,932,185)         (7,163,561)           Net cash flows used in financing activities         (23,239,661)         (22,378,671)           NET (DECREASE)/INCREASE IN CASH AND CASH EQUIVALENTS         2,495,571         (223,552)           CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD         30,805,342         26,043,887           CASH AND CASH EQUIVALENTS AT END OF PERIOD         33,300,913         25,820,335           Cash and cash equivalents at end of period comprises:         24,675,530         18,149,772           Cash on hand and at banks         8,625,383         7,670,563  |  |   |   |
| Net cash flows used in financing activities         (23,239,661)         (22,378,671)           NET (DECREASE)/INCREASE IN CASH AND CASH EQUIVALENTS         2,495,571         (223,552)           CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD         30,805,342         26,043,887           CASH AND CASH EQUIVALENTS AT END OF PERIOD         33,300,913         25,820,335           Cash and cash equivalents at end of period comprises:         24,675,530         18,149,772           Cash on hand and at banks         8,625,383         7,670,563   |  |   |   |
| NET (DECREASE)/INCREASE IN CASH AND CASH EQUIVALENTS CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD 30,805,342 26,043,887 CASH AND CASH EQUIVALENTS AT END OF PERIOD 33,300,913 25,820,335  Cash and cash equivalents at end of period comprises:  Deposits with licensed financial institutions Cash on hand and at banks 8,625,383 7,670,563   | •  |   |   |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD  CASH AND CASH EQUIVALENTS AT END OF PERIOD  Cash and cash equivalents at end of period comprises:  Deposits with licensed financial institutions Cash on hand and at banks  Cash and cash equivalents at end of period comprises:  Deposits with licensed financial institutions Section 18,149,772 Cash on hand and at banks  Cash and Cash equivalents at end of period comprises:   | Net cash flows used in financing activities            | (23,239,661)                                | (22,378,671)                                  |
| CASH AND CASH EQUIVALENTS AT END OF PERIOD  Cash and cash equivalents at end of period comprises:  Deposits with licensed financial institutions Cash on hand and at banks  24,675,530 18,149,772 8,625,383 7,670,563  | · · · · · · · · · · · · · · · · · · ·                  | 2,495,571                                   | (223,552)                                     |
| Cash and cash equivalents at end of period comprises:  Deposits with licensed financial institutions Cash on hand and at banks  24,675,530 18,149,772 8,625,383 7,670,563  |  |   |   |
| Deposits with licensed financial institutions 24,675,530 18,149,772 Cash on hand and at banks 8,625,383 7,670,563  | CASH AND CASH EQUIVALENTS AT END OF PERIOD             | 33,300,913                                  | 25,820,335                                    |
| Cash on hand and at banks         8,625,383         7,670,563  | Cash and cash equivalents at end of period comprises:  |   |   |
|  | Deposits with licensed financial institutions          | 24,675,530                                  | 18,149,772                                    |
| 33,300,913 25,820,335  | Cash on hand and at banks                              | 8,625,383                                   | 7,670,563                                     |
|  |  | 33,300,913                                  | 25,820,335                                    |

The Condensed Consolidated Statement of Cash Flows should be read in conjunction with the audited financial statements for the year ended 31 December 2010 and the accompanying explanatory notes to the financial statements.

# QUILL CAPITA TRUST EXPLANATORY NOTES FOR PERIOD ENDED 30 JUNE 2011

#### A1 BASIS OF PREPARATION

The financial statements have been prepared under the historical cost convention except for investment properties and derivative financial instruments which are stated at fair value and presented in Ringgit Malaysia (RM).

The financial statements comply with the Financial Reporting Standards in Malaysia, provisions of the Trust Deed and the Securities Commission's Guidelines on Real Estate Investment Trusts.

#### A2 BASIS OF CONSOLIDATION

The consolidated financial statements include the financial statements of QCT and its special purpose entities ("SPEs"). The SPEs were established for the specific purpose of raising financing on behalf of QCT for the acquisition of real estate properties and single-purpose companies. A SPE is consolidated if, based on an evaluation of the substance of its relationship with QCT and the SPE's risks and rewards, QCT concludes that it controls the SPE. SPEs controlled by QCT were established under terms that impose strict limitations on the decision-making powers of the SPE's management resulting in QCT receiving all of the benefits related to the SPE's operations and net assets.

#### A3 CHANGES IN ACCOUNTING POLICIES

On 1 January 2011, QCT adopted, where applicable, the following FRSs, Amendments to FRSs and IC Interpretations mandatory for financial periods beginning on or after 1 March 2010, 1 July 2010 and 1 January 2011:

FRS 1 First-time Adoption of Financial Reporting Standards

FRS 3 Business Combinations (Revised)

Amendments to FRS 2 Share-based Payment

Amendments to FRS 5 Non-current Assets Held for Sale and Discontinued Operations

Amendments to FRS 127 Consolidated and Separate Financial Statements

Amendments to FRS 138 Intangible Assets

Amendments to IC Interpretation 9 Reassessment of Embedded Derivatives

IC Interpretation 12 Service Concession Arrangements

IC Interpretation 15 Agreements for the Construction of Real Estate

IC Interpretation 16 Hedges of a Net Investment in a Foreign Operation

IC Interpretation 17 Distributions of Non-cash Assets to Owners

Amendments to FRS 132: Classification of Rights Issues

Amendments to FRS 1: Limited Exemption from Comparative FRS 7 Disclosures for First-time Adopters

Amendments to FRS 1: Additional Exemption for First-Time Adoption

Amendments to FRS 2: Share-based Payment - Group Cash settled Share-based Payment Transactions

Amendments to FRS 7: Improving Disclosures about Financial Instruments

IC Interpretation 4 Determining Whether An Arrangement contains a Lease

IC Interpretation 18 Transfers of Assets from Customers

Improvement to FRSs issued in 2010

TR1-4 Shariah Compliant Sale Contracts

IC Interpretation 19 Extinguishing Financial Liabilities with Equity Instruments

Amendments to IC Interpretation 14 Prepayment of a Minimum Funding Requirement

FRS 124: Related Party Transactions (Revised)

The adoption of the above FRSs, Amendments to FRSs and IC Interpretations does not impact significantly the financial results of QCT.

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#### A4 AUDIT REPORT OF PRECEDING FINANCIAL YEAR ENDED 31 DECEMBER 2010

The audit report of the financial statements for the preceding year ended 31 December 2010 was not qualified.

#### A5 SEASONALITY OR CYCLICALITY OF OPERATIONS

The business operations of QCT may be affected by seasonal or cyclical factors, including but not limited to changes in rental demand and supply of properties which depend on market conditions, economic cycle, financial performance of its tenants, availability of credit facilities and interest rate environment.

# A6 UNUSUAL ITEMS DUE TO THEIR NATURE, SIZE OR INCIDENCE

During the current quarter under review, there were no unusual items due to their nature, size or incidence that affects the assets, liabilities, equity, net income or cash flows of QCT.

#### A7 CHANGES IN ESTIMATES OF AMOUNTS REPORTED

There were no changes in the estimates of amounts reported during the current quarter.

# A8 CHANGES IN DEBT AND EQUITY

Save as disclosed in notes A13 and B12, there were no repurchase, resale and repayment of debt and equity instruments for the current quarter and period to date.

#### A9 INCOME DISTRIBUTION POLICY

In line with the Trust Deed dated 9 October 2006, effective from financial year 2009, QCT intends to distribute at least 90% of its distributable income at least semi-annually or at such other intervals as the manager may determine.

#### A10 SEGMENT REPORTING

No segment information is prepared as QCT's activities are predominantly in one industry segment and situated predominantly in Malaysia.

# A11 VALUATION OF INVESTMENT PROPERTIES

The investment properties are valued by independent registered valuers and the differences between the valuations and the book values of the respective properties are charged or credited to the statement of comprehensive income.

There were no revaluations on the investment properties for the quarter ended 30 June 2011.

# A12 SIGNIFICANT EVENTS DURING THE QUARTER ENDED 30 JUNE 2011

Acquisition of a special purpose entity - Kinabalu Capital Sdn Bhd (formerly known as Dataran Terbit Sdn Bhd)

On 11 July 2011, the Securities Commission ("SC") approved the acquisition of Kinabalu Capital Sdn Bhd to facilitate the implementation of a RM270 million Programme (Note A13).

#### A13 SIGNIFICANT EVENTS SUBSEQUENT TO THE QUARTER ENDED 30 JUNE 2011

On 18 July 2011, QCT through its special purpose entity, Kinabalu Capital Sdn Bhd, entered into a programme agreement for RM270 million Commercial Paper/Medium Term Notes Programme ("The RM270 million Programme") for seven years. The programme will be utilised to refinance the RM118 million Programme by Gandalf Capital Sdn Bhd (Note B12 (a) (i)) maturing in November 2011 and the RM72.2 million under the RM80 million 5-year Term Loan facilities by Samwise Capital Sdn Bhd (Note B12 (b)) maturing in November 2014. The RM270 million Programme is a secured against a third party charge on Quill Building 1 - DHL1, Quill Building 2 - HSBC, Quill Building 4 - DHL2 and Tesco Building, Penang.

Details of the RM270 million programme were announced to Bursa Malaysia Securities Berhad on 18 July 2011.

#### A14 CHANGES IN CONTINGENT LIABILITIES

There are no contingent liabilities to be disclosed.

# A15 CAPITAL COMMITMENTS

There were no capital commitment as at 30 June 2011.

#### B1 REVIEW OF PERFORMANCE

# Quarter and year todate results

QCT recorded total revenue of RM17.61 million and property operating expenses of RM3.55 million respectively for the current quarter ended 30 June 2011. Realised income of RM9.17 million was achieved. Borrowing costs of RM3.66 million and manager's fee of RM1.30 million were incurred during the quarter.

As compared with the preceding year corresponding quarter, the revenue is about 1.5% higher due mainly to increase in rental rates of some properties. The realised income of RM9.17 million is 10.5% higher than the preceding year corresponding quarter due mainly to lower property operating expenses incurred during the current quarter.

As compared to the immediate preceding quarter, the realised income of RM9.17 million is 19.3% higher due mainly to lower property operating expenses incurred during the current quarter.

The performance of QCT for the quarter ended 30 June 2011 is in line with the investment objective of QCT.

#### B2 INVESTMENT OBJECTIVES AND STRATEGIES

The investment objective of QCT is to acquire and invest in commercial properties primarily in Malaysia with a view to provide long-term growth and sustainable distribution of income to unitholders to achieve long-term growth in the net asset value per unit. There has been no change in the investment objective of QCT since the date of QCT's Annual Report for 2010.

The Manager will continue to focus on its portfolio management and acquisition growth strategy, active asset management strategy and capital management strategy to achieve the objective of QCT. There has been no change in the strategies employed by the Manager since the date of QCT's Annual Report for 2010 as they remain relevant in the current market conditions.

#### **B3 PROSPECTS**

The Manager will continue to focus on proactive asset management strategies to improve tenant relations and to continue its effort to enhance the quality of its properties. It will also continue to adopt prudent capital management strategies, as well as to look out for potential yield accretive acquisition opportunities. The Manager is confident that QCT will achieve sustainable income distribution for the year.

#### **B4** REVENUE RECOGNITION

Revenue is recognised to the extent that it is probable that the economic benefits will flow to QCT and the revenue can be reliably measured.

Revenues from the rental of investment properties, service charges, car park income and utilities recovery are recognised on an accrual basis.

#### B5 PROFIT FORECAST / PROFIT GUARANTEE VARIANCE

# a) Profit forecast

There has been no profit forecast issued by QCT for the financial year 2011.

# b) Profit guarantee

QCT is not involved in any arrangement whereby it provides profit guarantee.

# **B6 TAXATION**

Under Section 61A of the Income Tax Act 1967, the undistributed income of a REIT are exempted from income tax provided that the REIT distributes 90% or more of its total income for the year. If the REIT is unable to meet the 90% distribution criteria, the entire taxable income of the REIT for the year would be subject to income tax.

As QCT intends to distribute at least 90% of its total income for the year to its unitholders, no provision for tax has been made in the current quarter.

# B7 PROFIT ON SALE OF INVESTMENTS IN UNQUOTED SECURITIES/PROPERTIES

There were no disposal of investments in unquoted securities/properties during the current quarter and the period to date.

# B8 PARTICULARS OF PURCHASE OR DISPOSAL OF INVESTMENT IN QUOTED SECURITIES

There were no purchase or disposal of investments in quoted securities during the current quarter and the period to date.

# B9 STATUS OF CORPORATE PROPOSALS

There were no corporate proposals during the current quarter and period to date.

# B10 UTLILISATION OF PROCEEDS RAISED FROM ANY NEW ISSUANCE

There were no issuance of new units during the quarter and period to date.

# B11 COMPOSITION OF INVESTMENT PORTFOLIO AS AT 30 JUNE 2011

As at 30 June 2011, QCT's portfolio comprised of ten commercial buildings as follows:

|   | Investment properties     | Cost of Investment | Market Value as at<br>30 June 2011 | Market value as % of NAV |
|---|---------------------------|--------------------|------------------------------------|--------------------------|
|   |                           | RM                 | RM                                 |                          |
| 1 | QB1 -DHL 1 & QB 4-DHL2    | 109,100,000        | 122,000,000                        | 24.43%                   |
| 2 | QB 2- HSBC                | 107,500,000        | 118,000,000                        | 23.63%                   |
| 3 | QB 3- BMW                 | 59,400,000         | 72,000,000                         | 14.42%                   |
| 4 | Wisma Technip             | 125,000,000        | 154,000,000                        | 30.84%                   |
| 5 | Part of Plaza Mont' Kiara | 90,000,000         | 110,000,000                        | 22.03%                   |
| 6 | QB5- IBM                  | 43,000,000         | 44,000,000                         | 8.81%                    |
| 7 | QB 8 -DHL XPJ             | 28,800,000         | 25,000,000                         | 5.01%                    |
| 8 | QB10-HSBC Section 13      | 22,740,000         | 26,500,000                         | 5.31%                    |
| 9 | Tesco Building Penang     | 132,000,000        | 138,000,000                        | 27.63%                   |
|   |                           | 717,540,000        | 809,500,000                        |                          |

There were no changes to the total number of commercial buildings held by QCT since the preceding financial year ended 31 December 2010.

There were no major capital expenditure incurred during the quarter. Maintenance costs were normal expenses incurred for the upkeep of the buildings.

#### **B12 BORROWINGS AND DEBT SECURITIES**

|   | As at end of current          |
|---|-------------------------------|
| Current liabilities :                                   | quarter ended 30 June<br>2011 |
| CPs   | 2011                          |
| <del></del>   | RM                            |
| Face value of CPs issued                                | 118,000,000                   |
| Discount  | (2,052,244)                   |
| Cash proceeds   | 115,947,756                   |
| Accretion of interest expense on CPs                    | 304,329                       |
|   | 116,252,085                   |
| Transaction costs c/f                                   | (267,490)                     |
| Amortisation of transaction costs during the period     | 98,458                        |
|   | 116,083,053                   |
|   |                               |
| Non- current liabilities: MTNs                          |                               |
| Face value of MTNs issued                               | 117,000,000                   |
| Transaction costs c/f                                   | (672,843)                     |
|   | 116,327,157                   |
| Amortisation of transaction costs during the period     | 125,844                       |
|   | 116,453,001                   |
| RM80 million 5-year Term Loan Facilities                |                               |
| Loan drawndown  | 72,210,082                    |
| Transaction costs c/f                                   | (527,308)                     |
| Transaction costs of                                    | 71,682,774                    |
| Amortisation of transaction costs during the period     | 68,779                        |
| Third distriction of dansaction costs during the period | 71,751,553                    |
|   | , 1, 1, 1, 1, 1, 1            |
| Total Non-Current Borrowings                            | 188,204,554                   |

# a Commercial Papers ("CPs") / Medium Term Notes ("MTNs") Programmes ("CPs/MTNs Programme")

# (i) CP/MTN Programme of up to RM118 million ("RM118 million Programme")

On 3 November 2006, QCT through its SPE, Gandalf Capital Sdn. Bhd., established a 7 year RM118 million Programme to raise funds from the private debt securities market to part finance acquisitions of its investment properties.

Todate, the RM118 million Programme has been fully issued, as follows:

- On 1 December 2006, CPs of nominal value of RM91.9 million were issued. The effective interest rate on the CPs is 3.995 % p.a until 30 November 2011, resulting from the IRS arrangement as disclosed in Note B13.
- On 14 March 2008, CPs of nominal value of RM24 million were issued. The effective interest rate is 4.14% p.a from 15 December 2008 to 30 November 2011 due to the IRS arrangement as disclosed in Note B13.
- . On 15 December 2008, CPs of nominal value of RM2.1 million were issued. The effective interest rate is 4.14% p.a due to the IRS arrangement as disclosed in Note B13.

The Programme will mature in 4Q 2011 and will be refinanced by part of the RM270 million Programme as disclosed in Note A13.

#### B12 BORROWINGS AND DEBT SECURITIES (cont'd)

a <u>Commercial Papers ("CPs") / Medium Term Notes ("MTNs") Programmes ("CPs/MTNs Programme")</u> ('cont'd)

# (ii) CP/MTN Programme of up to RM134 million ("RM134 million Programme")

On 30 July 2008, QCT through its SPE, Boromir Capital Sdn Bhd ("Boromir"), established a 7 year CP/MTN Programme of up to RM134 million ("RM134 million Programme").

In 2008, MTNs totalling RM117 million were issued to finance the acquisition of certain investment properties of QCT, as follows:

- On 15 September 2008, RM64 million of the MTNs were issued at interest rate of 5.2% p.a for 5 years till year 2013. The effective interest rate is 4.36% p.a due to the IRS arrangements as disclosed in note B13.
- On 7 November 2008, MTNs of RM45 million were issued for 5 years to 2013 at interest rate of 5.2% p.a.
- On 9 December 2008, RM8 million of MTNs were issued for 2 years to 2010 at interest rate of 5% p.a.

  The RM8 million MTNs matured in December 2010 and were redeemed using proceeds from issuance of new MTNs of RM8 million from the Programme at interest rate of 4.2%, which will mature in 2013.

#### b Term Loan Facilities

# RM80 million 5-year Term Loan Facilities from Great Eastern Life Assurance (Malaysia) Berhad ("GE") and Alliance Bank Malaysia Berhad ("Alliance") ("RM80 million 5-year Term Loan Facilities")

On 29 June 2009, QCT through its SPE, Samwise Capital Sdn. Bhd., obtained financing facilities totalling RM80 million from GE and Alliance.

The facilities included fixed rate tranche of RM60 million and floating rate tranche of RM20 million. RM72,210,082 were drawndown in November 2009. There has been no further drawdown since November 2009.

The unutilised portion of the facility amounting to RM3.8 million was cancelled in April 2011 and the facility was reduced to RM76.2 million accordingly.

The average interest rate for the facilities is 4.82% p.a.

Although this facility will mature only in November 2014, it will be refinanced by part of the RM270 million Programme as disclosed in Note A13.

#### **B13 DERIVATIVE FINANCIAL INSTRUMENTS**

As part of the active interest rate management strategy of QCT, the following Interest Rate Swap ("IRS") arrangements have been entered into and are still in place as at the reporting date:

- (i) On 18 April 2007, an IRS arrangement swapping floating rate for fixed rate for a notional amount of RM90 million ("IRS No.1") was entered into in relation to the RM91.9 million nominal value CPs issued by the Manager with a financial institution (the "Bank"). Pursuant to IRS No.1, QCT will pay a fixed rate of 3.745% p.a to the Bank whilst the Bank will pay a floating rate to QCT. IRS No.1 commenced on 31 May 2007 and will mature on 30 November 2011.
- (ii) On 18 August 2008, an IRS arrangement swapping fixed rate for floating rate for a notional amount of RM64 million ("IRS No.2") was entered into in relation to the RM64 million nominal value MTNs issued by the Manager with the Bank. Pursuant to IRS No. 2, QCT will pay a floating rate to the Bank whilst the Bank will pay a fixed rate of 5.2% p.a to QCT. IRS No.2 commenced on 15 September 2008 and will mature on 17 September 2013.
- (iii) On 10 October 2008, an IRS arrangement swapping floating rate for fixed rate for a notional amount of RM25.5 million ("IRS No.3") was entered into in relation to the RM26.1 million nominal value CPs issued by the Manager with the Bank. Pursuant to IRS No. 3, QCT will pay a fixed rate of 3.89% p.a to the Bank whilst the Bank will pay a floating rate to QCT. IRS No.3 commenced on 15 December 2008 and will mature on 30 November 2011.
- (iv) On 5 November 2008, an IRS arrangement swapping floating rate for fixed rate for a notional amount of RM64 million ("IRS No.4") was entered into in relation to the RM64 million nominal value MTNs issued by the Manager with the Bank. Pursuant to IRS No.4,QCT will pay a fixed rate of 4.36% p.a to the Bank whilst the Bank will pay a floating rate to QCT. IRS No. 4 commenced on 16 March 2009 and will mature on 17 September 2013.

The differences between the floating rate and the fixed rate of the respective IRSs are settled between QCT and the Bank semi-annually and are charged or credited to the statement of comprehensive income accordingly.

The risk associated with the IRSs above would be credit risk, which is the counterparty risk of the financial institutions with whom the IRSs were contracted. However, the Manager has taken precaution to mitigate this risk by entering the IRSs contracts with reputable licensed financial institutions.

The fair values of the IRSs and the maturity profile as at 30 June 2011 are as follows:

Fair values of derivative assets/(liabilities) as at 30 June 2011

RM

- less than one year (263,235)
- one to three years 1,131,059
- more than three years Total 867,824

QCT was eligible to apply hedge accounting for its IRSs wef 1 October 2010, and changes in fair values of the IRSs since then were taken to reserve in the statement of financial position. Prior to adoption of hedge accounting, the fair value changes of the IRSs were credited or charged to the income statement.

#### **B14 CHANGES IN MATERIAL LITIGATION**

There is no pending material litigation as at the date of issuance of this report.

# **B15 INCOME DISTRIBUTION**

The distribution policy of QCT is to distribute at least 90% of its distributable income at least semi-annually or at such other intervals as the Manager may determine.

A provision for interim income distribution of RM15,605,240 or 4.00 sen per unit, being 92.6% of the realised income for the period 1 January 2011 to 30 June 2011 has been made. The proposed distribution will be payable on 29 August 2011.

The details of the proposed interim distribution are as follows:

|  | RM           |                                       |
|--|--------------|---------------------------------------|
| Gross revenue from 1.1.11 to 30.6.11             | 35,126,547   |                                       |
| Interest income from 1.1.11 to 30.6.11           | 321,056      |                                       |
| Property operating expenses and trust expenses   |              |                                       |
| from 1.1.11 to 30.6.11                           | (18,596,522) |                                       |
|  | 16,851,081   |                                       |
|  |              |                                       |
| Gross interim distribution (RM)                  | _            | 15,605,240                            |
| (approximately 92.6% of RM16,851,081, being real | ised income  | · · · · · · · · · · · · · · · · · · · |
| after taxation for the period 1.1.11 to 30.6.11) |              |                                       |
| of which,  |              |                                       |
|  | RM           |                                       |
| Taxable distribution of income:                  | 15,284,184   | 3.92 sen per unit                     |
| Tax exempt distribution of income:               | 321,056      | 0.08 sen per unit                     |
|  | 15,605,240   | 4.00 sen per unit                     |

Income distribution to resident individuals, non-resident individuals, resident institutional investors, non-resident institutional investors and non-resident companies are subject to withholding tax as follows:

| Resident and non-resident individuals             | 10% |
|---|-----|
| Resident and non-resident institutional investors | 10% |
| Resident companies (flow through)                 | 0%  |
| Non - resident companies                          | 25% |
|   |     |

# B16 CHANGES IN NAV AND MARKET PRICE SINCE THE LAST REPORTING DATE

|                                       | As at 30 June 2011 | As at 31 March 2011 |
|---------------------------------------|--------------------|---------------------|
| NAV (RM)                              | 499,418,841        | 497,885,146         |
| Number of units in circulation (unit) | 390,131,000        | 390,131,000         |
| NAV per unit (RM)                     | 1.2801             | 1.2762              |
| (after provision for distribution)    |                    |                     |
| Market price (RM)                     | 1.08               | 1.04                |
|                                       |                    |                     |

NAV per unit is arrived at by dividing the NAV with the number of units in circulation as at the date of reporting.

The changes in NAV per unit is due mainly to remeasurement of financial derivatives in the current quarter.

The Manager believes that the movement in market price is due mainly to changes in market sentiment.

# B17 MANAGER'S FEE AND SOFT COMMISSION

Pursuant to the Trust Deed, the Manager is entitled to receive from OCT the following fees:

- (i) Base fee of 0.4% per annum of the gross asset value, payable monthly in arrears;
- (ii) Performance fee of 3% per annum on the net investment income, payable semi-annually in arrears. However, for the first five years after the date of listing on 8 January 2007, no performance fee shall be payable in the event that QCT fails to achieve a minimum annualised distributable income per unit of 6 sen (after deducting performance fee);
- (iii) Acquisition fee of 1% of the acquisition value of any asset, being authorised investments, acquired by QCT; and
- (iv) Divestment fee of 0.5% of the disposal value of any asset divested by OCT.

Total fees accrued to the Manager (inclusive of 6% service tax) for the quarter ended 30 June 2011 are:

|                 | RM        |
|-----------------|-----------|
| Base fee        | 890,530   |
| Performance fee | 410,778   |
|                 | 1,301,308 |

There were no other fees paid to the Manager save as disclosed above.

During the quarter, the Manager did not receive any soft commission from its brokers/dealers by virtue of transactions conducted for QCT.

# **B18 TRUSTEE'S FEE**

Trustee's fee is payable to Mayban Trustees Berhad ("Trustee"), which is computed at 0.03% per annum on the first RM2.5 billion gross asset value and 0.02% per annum on the gross asset value in excess of RM2.5 billion, payable monthly in arrears.

Trustee's fee accrued to the Trustee for the quarter ended 30 June 2011 amounted to RM63,963.

# **B19 UNITHOLDINGS BY THE MANAGER**

As at 30 June 2011, the Manager did not hold any units in QCT.

# **B20 UNITHOLDINGS BY PARTIES RELATED TO THE MANAGER**

|                                       | No. of units | Percentage of total units | Market Value       |
|---------------------------------------|--------------|---------------------------|--------------------|
|                                       |              |                           | as at 30 June 2011 |
|                                       |              | l                         | RM                 |
| HLG Nominee (Tempatan) Sdn. Bhd. for: |              |                           |                    |
| -Quill Properties Sdn. Bhd.           | 45,997,000   | 11.79%                    | 49,676,760         |
| -Quill Land Sdn. Bhd.                 | 48,767,000   | 12.50%                    | 52,668,360         |
| -Quill Estates Sdn. Bhd.              | 22,276,000   | 5.71%                     | 24,058,080         |
| HSBC Nominees (Asing) Sdn. Bhd. for   |              |                           |                    |
| CapitaCommercial Trust                | 117,040,000  | 30.00%                    | 126,403,200        |
|                                       | 234,080,000  | 60.00%                    | 252,806,400        |
|                                       | -            |                           |                    |

The Manager's directors' direct unitholding in QCT:

|   | No. of units | Percentage of total units | Market Value as at<br>30 June 2011<br>RM |
|---|--------------|---------------------------|--|
| Dato' Dr. Low Moi Ing, J.P                                | 50,000       | 0.01%                     | 54,000                                   |
| Dato' Michael Ong Leng Chun                               | 50,000       | 0.01%                     | 54,000                                   |
| Datuk Hj Abdul Karim Bin Abu Bakar                        | 1,000        | 0.00%                     | 1,080                                    |
| Datuk Dr. Mohamed Arif Bin Nun                            | 50,000       | 0.01%                     | 54,000                                   |
| Aw Hong Boo ( Alternate<br>to Dato' Dr. Low Moi Ing, J.P) | 50,000       | 0.01%                     | 54,000                                   |

The Manager's directors' indirect unitholding in QCT:

|                             | No. of units    | Percentage of total units | Market Value as at<br>30 June 2011<br>RM |
|-----------------------------|-----------------|---------------------------|--|
| Dato' Dr. Low Moi Ing, J.P  | 117,040,000 (a) | 30.00%                    | 126,403,200                              |
| Dato' Michael Ong Leng Chun | 117,050,000 (b) | 30.00%                    | 126,414,000                              |

- (a) Deemed interested by virtue of her direct shareholding in Quill Properties Sdn. Bhd., Quill Land Sdn. Bhd. and Quill Estates Sdn. Bhd.
- (b) Deemed interested by virtue of his direct shareholding in Quill Properties Sdn. Bhd., Quill Land Sdn. Bhd., Quill Estates Sdn. Bhd., and units held by his parent pursuant to Section 6(A) of the Companies Act, 1965.

The market value of the units is computed based on the closing price as of 30 June 2011 of RM1.08 per unit.

# B21 RESPONSIBILITY STATEMENT AND STATEMENT BY THE DIRECTORS OF THE MANAGER

The Manager is responsible for the preparation of the quarterly report.

In the opinion of the directors of the Manager, the quarterly report has been prepared in accordance with FRS 134: Interim Financial reporting and Paragraph 9.44 of the Main Market Listing Requirements of the Bursa Malaysia Securities Berhad so as to give a true and fair view of the financial position of QCT as at 30 June 2011 and of its financial performance and cash flows for the quarter ended on that date and duly authorised for release by the Board of the Manager on 22 July 2011.

#### BY ORDER OF THE BOARD

LEE FONG YONG
COMPANY SECRETARY (MAICSA No. 7005956)
Quill Capita Management Sdn Bhd
(Company No: 737252-X)
(As Manager of Quill Capita Trust)
Kuala Lumpur

Date: 22 July 2011